

# WORLD'S \#1 SELLING WINTER CARE BRAND" FOR GOOD REASONS 

## INNOVATIVE PRODUCT

SubZero Snow and Ice Tools provide the most complete range of innovative winter care tools and accessories in the industry.

CATEGORY EXPERTISE

Hopkins ${ }^{\circledR}$ offers all the tools your consumers need in order to get the job done fast and on any budget.

## UNEQUALLED

 CAPACITYHopkins provides unequaled surge capacity and a central location for critical in-season replenishment.



## EYE-CATCHING VIVID COLORS

## Consumers asked for it. SubZero ${ }^{\circ}$ delivered!

Consumers place color as a primary reason on why they purchase a

13929 NEWPRODUCT Faux Fur Scraper Mitt

## 12


13929

- Elegant faux rabbit fur creates a high perceived consumer value
- Ultra soft polyester lining provides warmth and comfort
- A perfect gift item


## RELENTLESS INNOVATION...



## Ice Chippers

The addition of three aggressive ice chippers to many blades assist in removing tough ice when using the corner. These more robust chippers help prevent blade breakage.


## Curved Power Pole ${ }^{\text {TM }}$

The Curved Power Pole ${ }^{\text {tM }}$ solves the consumer problem of clearing ice while reaching across the windshield. This innovation gives consumers the proper angle of attack to remove ice at a distance.


14013
10" ${ }^{\text {Avalanche }}{ }^{\text {TM }}$ Ice Scraper
24

| TRAY PACK | $\begin{aligned} & \text { CLIP } \\ & \text { STRIP } \end{aligned}$ | $\begin{aligned} & \text { SIDE } \\ & \text { KICK } \end{aligned}$ | FLOOR DISPLAY | Pallet |
| :---: | :---: | :---: | :---: | :---: |

- Aggressive blade breaks through the thickest ice
- Added leverage positions allow application of more pressure to the blade
- Cushioned grip for comfortable scraping


|  | $24$ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { OPEN } \\ & \text { STOCK } \end{aligned}$ | $\begin{aligned} & \text { TRAY } \\ & \text { PACK } \end{aligned}$ | $\begin{aligned} & \text { CLIP } \\ & \text { STRIP } \end{aligned}$ | SIDE KICK | $\begin{aligned} & \text { FLOOR } \\ & \text { DISPLAY } \end{aligned}$ | PALLET |

- Built-in ice chippers break up tough ice
- Wide blade easily clears away frost
- Cushioned grip for comfortable scraping

- Top performing product
- Patented 2-blades-in-1 design, ice chipping plus frost removal
- Foam grip available in assorted colors


Premium Ice Scraper Mitt


- Quilted outer layer for exceptionally soft feel
- Cotton core and fleece lining for extra warmth and comfort
- Durable scraper breaks through the toughest ice


15511
11" Talon $^{\text {TM }}$ Ice Scraper


- Premium soft-touch rubber grip for ultimate comfort
- Patented 2-way, push-pull scraper design for faster removal of ice and frost


16621
11" Ice Crusher ${ }^{\text {TM }}$ Scraper


- Two durable blades - one for frost, one for ice
- Extra wide 4 1/2" blade
- Foam comfort grip


# YIELDS SUPERIOR PRODUCTS 



Quick-Lock ${ }^{\text {m }}$ Extender
Easily locks into the desired length, extending the usable range with the press of a thumb.


## Pivoting Head

Pivoting snowbrooms provide multiple brush head positions allowing quick and effective cleaning, switching from broom to brush with the push of a button


- Flat, compact design for easy storage
- Oversized chippers for superior ice breaking power
- Wide 4" frost clearing blade


16211
10" Ice Ripper™ Ergonomic Scraper


- Ergonomic, rounded handle for greater grip power and comfort
- Thumb "button" allows application of more pressure to the blade

- Flat, compact design for easy storage
- Most popular OPP scraper
- Wide 4 " frost clearing blade


18424
FrostBiter ${ }^{\text {TM }}$
Ice Scraper


- Convenient size - fits in your door pocket or glove box
-3-in-1 tool - includes scraper, chippers and squeegee
- Great for checkout counter


## A GAME CHANGER...

## Crossover Super-Duty Snowbroom ${ }^{\text {TM }}$

- Curved pole makes scraping easier

Push the button and the pivoting brush becomes a broom
es snow



Built-in ice chippers break up tough ice and the wide blade easily clears away frost

Subzero solved the toughest problem of ice removal ... clearing ice while reaching across the windshield. It took the breakthrough of the Curved Power Pole ${ }^{\text {TM }}$ to give consumers the proper angle of attack. It's been called "A Game Changer".
 Telescopic Snowbrush


- Ice Chisel ${ }^{\oplus}$ scraper with 2 blades in 1, ice chipping plus frost removal
- Leverage point for added power and less fatigue
- Extra reach with telescoping steel handle


16620
35" Ice Crusher ${ }^{\text {TM }}$ Snowbrush


16620

- 35" length with dual comfort grips
- Dual action bristles provide soft protection and interior brushing power
- Separate frost and ice blades


35" Blizzard ${ }^{\text {™ }}$ Snowbrush


- Heavy-duty brush provides long reach for large vehicles
- Contoured soft cushion grip
- Coated, heavy-duty handle


13024
32" Ice Chisel ${ }^{\text {TM }}$ Snowbrush


- Heavy-duty brush provides long reach for large vehicles
- Ice Chisel ${ }^{\circledR}$ scraper with 2-blades-in-1, ice chipping plus frost removal
- Strong handle with soft cushion grip


14026 NEWPRODUCT
26" Crossover
6



14035 NEWPRODUCT
35" Crossover



14038 NEWPRODUCT
38" Crossover ${ }_{\text {pcs }}^{6}$


14038



15613
23" Falcon $^{\text {TM }}$ Snowbrush


- Ergonomic styling with non-slip grips
- Double row bristles remove heavy snow
- Quickly remove ice with patented 2-way, push-pull scraper design


21’ Ice Ripper ${ }^{\text {M }}$ Snowbrush


- Durable design encourages step-up sales
- Aggressive scraper blade
- Palm pad for increased leverage


16511
23" Ice Hammer ${ }^{\text {™ }}$ Snowbrush


- Unique design allows for longer reach
- Soft-molded grip repels water and withstands UV rays for longer life
- Built-in ice chippers break up tough ice

- World's best selling snowbrush, often copied, but never duplicated
- Includes a wide 4" Bear Claw Blade
- Perfect for small to medium size passenger vehicles


19621
22" Duo-Grip ${ }^{\text {TM }}$ Snowbrush


- Control grip above blade for extra power
- Ice Ripper ${ }^{\text {TM }}$ blade clears a wide path every time



## 60" Quick Lock ${ }^{\text {TM }}$

Pivoting Snowbroom
6


- Quick Lock extension pole reaches 60"
- Extra wide scraper blade
- Pivoting soft bristle snowbroom and squeegee
- Great for trucks, SUV's \& RV's


## GIVE SALES AN EARLY BOOST

SubZero ${ }^{\text {TM }}$ has joined Susan G. Komen with our exclusive line of Snow \& Ice Tools to help support research and ultimately find a cure for breast cancer.

SubZero products will give your retail locations an early boost in sales during the October breast cancer awareness campaign, while contributing towards a world without breast cancer.

## SGK13920 NEWPRODUCT

## Mitt Scraper

- Quilted outer layer in vibrant Susan G. Komen Pink
- Cotton core and pink fleece lining for extra warmth and comfort



## SGK17515 NEWPRODUCT

## Heavy-Duty Arctic Guard

- Windshield cover eliminates the need for difficult windshield scraping
- Folds compact for easy storage



## SGK16250 NEWPRODUCT

10" Avalanche ${ }^{\text {TM }}$ Ice Scraper

- Pink Ergonomic, rounded handle for greater grip power and comfort
- Cushioned grip for comfortable scraping


## 24



PACK
SGK16250

SGK16024 NEWPRODUCT 21" Ice Ripper ${ }^{\text {M }}$ Snowbrush

- Durable design with pink handle
- Aggressive scraper blade



## SGK13781 NEWPRODUCT

 30’3 Snowbrush- Durable design with pink handle
- Aggressive scraper blade


SGK14026 NEWPRODUCT Crossover Snowbroom

- 26" curved pink pole make scraping easier
- Pivoting brush sweeps and pushes snow



## MERCHANDISING OPTIONS

Custom displays are available that will be stocked with product at customers request.


60" Monster ${ }^{\text {™ }}$
Swivel Snowbroom


- 60" reach when fully extended
- Super heavy-duty steel tube for extended reach
- Extra wide blade for maximum ice removal


51 " Ice Crusher ${ }^{\text {TM }}$ Pivoting Snowbroom


- Most durable product on the market
- Pivoting snowbroom with dual action bristles, squeegee and ice chippers
- Separate frost and ice blades


14015
54" Avalanche ${ }^{\text {TM }}$ Pivoting Snowbroom


- Aggressive blade breaks through thick ice
- Added leverage positions for directing more pressure to the blade
- Heavy-duty pivoting broom provides long reach for large vehicles and squeegee


## MOVE SNOW LIKE A PRO

## 14403

54" Snow Plow NEWPRODUCT

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- Foam plow clears heavy snow
- Folds flat for easy storage
- All-in-1 winter snow tool


| 10 |  | $\mathbf{1 2}$ |
| :---: | :---: | :---: |
| pCS. |  | PCS. |
| OPEN | TRAY | CLP |
| STOCK |  | SIDE |
| $2610 X M$ |  | FLIOOR |

- Heavy-duty broom for snow clearing power
- Steel extender handle with soft cushion grip
- Extra wide blade with convenient squeegee


Available in Assorted Colors

35" Pivoting Snowbroom with $81 / 2^{\prime \prime}$ Head


- New \& improved brush head design
- Wide $81 / 2$ " sweeping area with tall head
- Squeegee clears light frost \& water



## 5412PBT

54" Pivoting Snowbroom with $81 / 2^{\prime \prime}$ Head

## 12 <br> 

- New \& improved brush head design
- Wide $81 / 2^{\prime \prime}$ sweeping area with tall head
- Squeegee clears light frost \& water


## THE MINI ARCTIC PLOW MINI YET MIGHTY




48" Extender Snowbroom

| $\mathbf{1 0}$ |  | $\mathbf{2 0}$ | $\mathbf{1 2 0}$ |
| :---: | :---: | :---: | :---: |
| pCS. | pCs. | pCS. |  |
| OPEN | PRAY | CLIP | FLOOR |
| STOCK | PALLET |  |  |
| $2610 \times B$ |  | DISPLAY |  |

- Provides up to $100 \%$ longer reach when extended
- Wide blade and broom extend to 48"
- Great for larger vehicles


## Uー M A A 드 SNOM A D 

The Heavy-Duty Arctic Guard is the largest windshield cover on the market. It keeps snow and ice off the windshield and side mirrors, eliminating difficult scraping. Adjustable straps provide a perfect fit for all vehicles. Folds into mirror pocket for easy storage.


17529 NEWPRODUCT
$\begin{array}{ll}\text { Heavy-Duty ArcticGuard }{ }^{\text {TM }} & \text { 40" H } \\ \text { Snow }\end{array}$
Snow and Ice Windshield Cover 73" W


- Largest windshield cover on market ... fits all vehicles
- Easy to put on and take off
- Easy to use, easier to store

- Aggressive spikes help prevent dangerous slips and falls
- One size fits most shoes
- Durable material for long lasting effectiveness
- Works in snow, mud and sand
- Ultra durable and stores easily

- Must have items for winter emergencies
- Great accessory to increase sales
- Features: heavy-duty tow rope, multi-use whistle, LED flashlight and more



## 17221

Heavy-Duty Aluminum
Emergency Shovel


- Heavy-duty aluminum construction holds up to demanding jobs
- Extends to 33" for long reach
- A must have auto safety item in winter


17511
ArcticGuard ${ }^{\text {TM }}$ Snow and $29^{\prime \prime}$ н Ice Windshield Cover 70" W


- Eliminates difficult windshield scraping
- Folds compact for easy storage
- Packaging footprint is significantly smaller than competitive coversl


Multiple Parts
HotSpot ${ }^{\text {Th }}$ Warmers


- Up to 10 hours of heat for Hand Warmers and 8 hours for Toe Warmers, activates in seconds
- Reaches temps up to 140 degrees
- 2 warmers per pack

12324 - HotSpot ${ }^{\text {TM }}$ Hand Warmers
12360 - HotSpot ${ }^{\text {™ }}$ Toe Warmers


17211
Auto Emergency Shovel


- Extends to 37" for long reach
- $91 / 2$ " wide shovel head
- Compact for easy storage when closed


## MAXIMIZING

 WINTER WEATHER PROFITS ${ }^{\text {™ }}$Our proprietary winter weather forecasting system is one of the most effective in-season tools available. It is designed to make sure you have the right inventory in the right place at the right time. Having the right product is just the first step. Only SnowScope ${ }^{\text {TM }}$ maximizes your sales opportunity and increases consumer satisfaction. Contact your Hopkins Sales Manager to join this exclusive group.


## MERCHANDISING MENU

|  |  |
| :---: | :---: |

## TRAKN

Maximize your product holding power during heavy snow storms

| Part \# | Description | \# Pcs. |
| :---: | :---: | :---: |
| 12324 | HotSpot Hand Warmers | 24 pcs. |
| 12360 | HotSpot Toe Warmers | 24 pcs. |
| 13014 | 10" Ice Chisel Scraper | 24 pcs. |
| 13781 | 35" Blizzard Snowbrush | 14 pcs. |
| 13920 | Premium Ice Scraper Mitt | 12 pcs. |
| 14014 | 35" Avalanche Snowbrush | 14 pcs. |
| 14403 | Snow Plow | 12 pcs. |
| 15275 | 83 Piece Large Winter Emergency Kit | 4 pcs. |
| 15285 | 36 Piece Small Winter Emergency Kit | 4 pcs. |
| 15295 | 57 Piece Medium Winter Emergency Kit | 4 pcs. |
| 15511 | 11" Talon Ice Scraper | 24 pcs. |
| 15613 | 23" Falcon Snowbrush | 12 pcs. |
| 16024 | 21" Ice Ripper Snowbrush | 20 pcs. |
| 16211 | 10" Ice Ripper Ergonomic Scraper | 24 pcs. |
| 16511 | 23" Ice Hammer Snowbrush | 8 pcs. |
| 16619 | 51" Ice Crusher Pivoting Snowbroom | 6 pcs. |
| 16621 | 11" Ice Crusher Scraper | 24 pcs. |
| 16620 | 35" Ice Crusher Snowbrush | 12 pcs. |
| 16721 | 10" Bear Claw Ice Scraper | 24 pcs. |
| 17211 | Auto Emergency Shovel | 8 pcs. |
| 17511 | ArcticGuard Snow and Ice Windshield Cover | 6 pcs. |
| 18424 | FrostBiter Ice Scraper | 24 pcs. |
| 5412PBT | 54" Pivoting Snowbroom with 81/2" Head | 12 pcs. |

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## CLIP

Drive impulse sales by positioning product in multiple locations throughout the store

| Part \# | Description | \# Pcs. |
| :--- | :--- | ---: |
| $13920 C S$ | Premium Ice Scraper Mitt | 12 pcs. |

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Create an end-of-aisle profitable shopping experience by featuring these snow \& ice tool products

| Part \# | Description | \# Pcs. |
| :--- | :--- | ---: |
| 12212 | Ice Cleats | 12 pcs. |
| 13058 | $10^{\prime \prime}$ Ice Chisel Scraper | 48 pcs. |
| 16738 | $10^{\prime \prime}$ Bear Claw ${ }^{\otimes}$ Ice Scraper | 80 pcs. |



## FLOOR <br> FLOOR DISPLAY <br> FLOOR DISPLAYS

Whether it's inside the front entrance or another key traffic location, floor displays create high impact display options

| Part \# | Description | \# Pcs. |
| :--- | :--- | ---: |
| $2248 F D$ | 22" Super Deluxe Snowbrush <br> Floor Display | 48 pcs. |
| 2610 FD | 48" Extender Snowbroom Tee Pee Display | 20 pcs. |
| 3248 | $21^{\prime \prime}$ Ice Ripper Snowbrush Floor Display | 32 pcs. |
|  | 10" Ice Ripper Scraper Floor Display | 48 pcs. |
| $3518 F D$ | $35^{\prime \prime}$ Blizzard Snowbrush Floor Display | 18 pcs. |
| 3648 | $22^{\prime \prime}$ Super Deluxe Snowbrush Floor Display | 36 pcs. |
| $5420 F D$ | 10" Bear Claw Floor Display | 48 pcs. |
| 17228 | Auto Emergency Shovel Floor Display | 20 pcs. |
| 17297 | Auto Emergency Shovel with Bonus Ice Ripper Scraper Floor Display | 8 pcs. |
| 18837 | Arctic Plow with Scraper Floor Display | 8 pcs. |
| 18847 | Arctic Plow with Grip Floor Display | 10 pcs. |



EDWR-6
Empty
2-Tier/3-Tier Rolling Spinner Rack

Rolling Spinner Rack / Can be used with either 2 or 3 tiers (Included)


48-10" Bear Claw Ice Scraper 24-10" Ice Chisel Scraper
40-22" Super Deluxe Snowbrush 24-32" Ice Chisel Snowbrush

DWR20


Counter Display Spinner Rack

20-21" Ice Ripper Snowbrush

DWR120


48-10" Ice Ripper Ergonomic Scraper
40-22" Super Deluxe Snowbrush
32-23" Ice Hammer Snowbrush

DWR48


Counter Display 2-Tier Spinner Rack

48-10" Ice Chisel Scraper

## munt PALLET DISPLAYS

Late November and December result in as much as 50\% of your seasonal sales. Capture this heavy traffic and create holding power by capitalizing on these high volume promotional vehicles.

| Part \# | Description | \# Pcs. |
| :--- | :--- | :---: |
| 13055 | $42^{\prime \prime}$ Ice Chisel Telescopic Snowbrush $-1 / 2$ pallet | 120 pcs. |
| 16528 | $23^{\prime \prime}$ Ice Hammer Snowbrush $-1 / 2$ pallet | 160 pcs. |
| 17268 | Auto Emergency Shovel $-1 / 2$ pallet | 56 pcs. |
| 19518 | $22^{\prime \prime}$ Super Deluxe Snowbrush $-1 / 4$ pallet | 168 pcs. |
| 19618 | $22^{\prime \prime}$ Duo-Grip Snowbrush $-1 / 2$ pallet | 176 pcs. |
| $23110 Q$ | $23^{\prime \prime}$ Falcon Snowbrush $-1 / 4$ pallet | 110 pcs. |
| 26120 | $48^{\prime \prime}$ Extender Snowbroom $-1 / 2$ pallet | 120 pcs. |
| $2672 X M$ | $52 "$ Super Extender Snowbroom $-1 / 2$ pallet | 72 pcs. |
| 35180 | $35^{\prime \prime}$ Blizzard Snowbrush $-1 / 2$ pallet | 80 pcs. |

