

WORLD'S #1 SELLING WINTER CARE BRANDTEN GOOD REASONS

INNOVATIVE PRODUCT

SubZero* Snow and Ice Tools provide the most complete range of innovative winter care tools and accessories in the industry.

CATEGORY EXPERTISE

Hopkins* offers all the tools your consumers need in order to get the job done fast and on any budget.

UNEQUALLED CAPACITY

Hopkins provides unequaled surge capacity and a central location for critical in-season replenishment.







EYE-CATCHING VIVID COLORS

Consumers asked for it. SubZero® delivered!

Consumers place color as a primary reason on why they purchase a particular product. SubZero is energizing our colors to make your retail presentation more engaging.



13929 **NEWPRODUCT Faux Fur Scraper Mitt**

12 pcs









- · Elegant faux rabbit fur creates a high perceived consumer value
- Ultra soft polyester lining provides warmth and comfort
- A perfect gift item

RELENTLESS INNOVATION...



Ice Chippers

The addition of three aggressive ice chippers to many blades assist in removing tough ice when using the corner. These more robust chippers help prevent blade breakage.



Curved Power Pole™

The Curved Power Pole™ solves the consumer problem of clearing ice while reaching across the windshield. This innovation gives consumers the proper angle of attack to remove ice at a distance.



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- · Aggressive blade breaks through the thickest ice
- · Added leverage positions allow application of more pressure to the blade
- Cushioned grip for comfortable scraping



- Built-in ice chippers break up tough ice
- Wide blade easily clears away frost
- · Cushioned grip for comfortable scraping



- Top performing product
- Patented 2-blades-in-1 design, ice chipping plus frost removal
- Foam grip available in assorted colors





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- · Quilted outer layer for exceptionally soft feel
- Cotton core and fleece lining for extra warmth and comfort
- Durable scraper breaks through the toughest ice



11" Talon™ Ice Scraper

ultimate comfort

- Patented 2-way, push-pull scraper design

• Premium soft-touch rubber grip for

for faster removal of ice and frost





- Two durable blades one for frost, one for ice
- Extra wide 4 1/2" blade
- Foam comfort grip

YIELDS SUPERIOR PRODUCTS



Quick-Lock™ Extender

Easily locks into the desired length, extending the usable range with the press of a thumb.



Pivoting Head

Pivoting snowbrooms provide multiple brush head positions allowing quick and effective cleaning, switching from broom to brush with the push of a button



11" Klondike® **Ice Scraper**

- Flat, compact design for easy storage
- Oversized chippers for superior ice breaking power
- Wide 4" frost clearing blade



16211 10" Ice Ripper™ **Ergonomic Scraper**

- Ergonomic, rounded handle for greater grip power and comfort
- Thumb "button" allows application of more pressure to the blade



10" Bear Claw® **Ice Scraper**

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- Flat, compact design for easy storage
- Most popular OPP scraper
- Wide 4" frost clearing blade



18424 **FrostBiter™ Ice Scraper**

- Convenient size fits in your door pocket or glove box
- 3-in-1 tool includes scraper, chippers and squeegee
- · Great for checkout counter

A GAME CHANGER...

Crossover Super-Duty Snowbroom™

- Curved pole makes scraping easier
- Pivoting brush sweeps and pushes snow
- · Scraper cuts through thick frost and ice

Push the button and the pivoting brush becomes a broom





Built-in ice chippers break up tough ice and the wide blade easily clears away frost Subzero solved the toughest problem of ice removal ... clearing ice while reaching across the windshield. It took the breakthrough of the Curved Power Pole™ to give consumers the proper angle of attack. It's been called "A Game Changer".





- Ice Chisel® scraper with 2 blades in 1, ice chipping plus frost removal
- Leverage point for added power and less fatigue
- Extra reach with telescoping steel handle



- 35" length with dual comfort grips
- Dual action bristles provide soft protection and interior brushing power
- Separate frost and ice blades





- Aggressive blade breaks through the thickest ice
- Added leverage positions allow application of more pressure to the blade
- Heavy-duty brush provides long reach for large vehicles



- Heavy-duty brush provides long reach for large vehicles
- Contoured soft cushion grip
- Coated, heavy-duty handle





- Heavy-duty brush provides long reach for large vehicles
- Ice Chisel® scraper with 2-blades-in-1, ice chipping plus frost removal
- Strong handle with soft cushion grip



THE CROSSOVER SERIES NEW2013





- PALLET
- Ergonomic styling with non-slip grips
- Double row bristles remove heavy snow
- Quickly remove ice with patented 2-way, push-pull scraper design







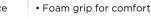
- Unique design allows for longer reach
- Soft-molded grip repels water and withstands UV rays for longer life
- Built-in ice chippers break up tough ice



22" Duo-Grip™Snowbrush



- · Control grip above blade for extra power
- Ice Ripper[™] blade clears a wide path every time





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- Durable design encourages step-up sales
- Aggressive scraper blade
- Palm pad for increased leverage



22" Super Deluxe™ Snowbrush

	20 pcs.		48 pcs.	168 pcs.	_
OPEN STOCK	TRAY PACK		FLOOR DISPLAY	PALLET	
	19520		2248FD	19518	

- World's best selling snowbrush, often copied, but never duplicated
- Includes a wide 4" Bear Claw Blade
- Perfect for small to medium size passenger vehicles



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- Extra wide scraper blade
- · Pivoting soft bristle snowbroom and squeegee
- Great for trucks, SUV's & RV's



GIVE SALES AN EARLY BOOST

SubZero™ has joined Susan G. Komen with our exclusive line of Snow & Ice Tools to help support research and ultimately find a cure for breast cancer.

SubZero products will give your retail locations an early boost in sales during the October breast cancer awareness campaign, while contributing towards a world without breast cancer.

SGK13920 NEWPRODUCT **Mitt Scraper**

- Quilted outer layer in vibrant Susan G. Komen Pink
- Cotton core and pink fleece lining for extra warmth and comfort



SGK17515 **NEWPRODUCT Heavy-Duty Arctic Guard**

- Windshield cover eliminates the need for difficult windshield scraping
- Folds compact for easy storage



While Supplies Last



SGK16250 NEWPRODUCT 10" Avalanche™ Ice Scraper

- Pink Ergonomic, rounded handle for greater grip power and comfort
- · Cushioned grip for comfortable scraping





SGK16024 NEWPRODUCT 21" Ice Ripper™ Snowbrush

- Durable design with pink handle
- Aggressive scraper blade



SGK13781 NEWPRODUCT 30" Snowbrush

- Durable design with pink handle
- · Aggressive scraper blade



SGK14026 NEWPRODUCT **Crossover Snowbroom**

- 26" curved pink pole make scraping easier
- Pivoting brush sweeps and pushes snow



MERCHANDISING OPTIONS

Custom displays are available that will be stocked with product at customers request.



60" Monster™ **Swivel Snowbroom**



- 60" reach when fully extended
- Super heavy-duty steel tube for extended reach
- Extra wide blade for maximum ice removal



51" Ice Crusher™ Pivoting **Snowbroom**



- Most durable product on the market
- Pivoting snowbroom with dual action bristles, squeegee and ice chippers
- Separate frost and ice blades



Snowbroom



- · Aggressive blade breaks through thick ice
- · Added leverage positions for directing more pressure to the blade
- Heavy-duty pivoting broom provides long reach for large vehicles and squeegee









- New & improved brush head design
- Wide 81/2" sweeping area with tall head
- Squeegee clears light frost & water



54" Pivoting Snowbroom with 81/2" Head



- New & improved brush head design
- Wide 81/2" sweeping area with tall head
- · Squeegee clears light frost & water



- · Heavy-duty broom for snow clearing power
- Steel extender handle with soft cushion grip
- Extra wide blade with convenient squeegee



48" Extender Snowbroom

20 pcs.

120

PALLET

• Provides up to 100% longer reach

- when extended • Wide blade and broom extend to 48"
- Great for larger vehicles

10 pcs







- Super wide 16+" "Push-Pull" foam head clears snow quickly & won't scratch paint
- Telescoping steel handle for extra reach
- Scraper blade on opposite end for quick ice removal







18841 46" Arctic Plow™ with Grip

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8 pcs.	8 pcs.			10 pcs.	
OPEN STOCK	TRAY PACK			FLOOR DISPLAY	
18841	18845	6±″ "Duc		18847	

- Super wide 16+" "Push-Pull" foam head clears snow quickly & won't scratch paint
- Telescoping steel handle for extra reach

ULTIMATE SNOW AND ICE PROTECTION

The Heavy-Duty Arctic Guard is the largest windshield cover on the market. It keeps snow and ice off the windshield and side mirrors, eliminating difficult scraping. Adjustable straps provide a perfect fit for all vehicles. Folds into mirror pocket for easy storage.



17529 **NEWPRODUCT Heavy-Duty ArcticGuard™ Snow and Ice Windshield Cover**

40" H 73" W

OPEN STOCK

- · Largest windshield cover on market ... fits all vehicles
- Easy to put on and take off
- Easy to use, easier to store



ArcticGuard™ Snow and **Ice Windshield Cover**

29" H 70" W









- · Eliminates difficult windshield scraping
- Folds compact for easy storage
- Packaging footprint is significantly smaller than competitive coversl



Ice Cleats™



- Aggressive spikes help prevent dangerous slips and falls
- One size fits most shoes
- Durable material for long lasting effectiveness



57 Piece Winter Emergency Kit

- Must have items for winter emergencies
- · Great accessory to increase sales
- Features: heavy-duty tow rope, multi-use whistle, LED flashlight and more



HotSpot™ Warmers



- Up to 10 hours of heat for Hand Warmers and 8 hours for Toe Warmers, activates in seconds
- Reaches temps up to 140 degrees
- 2 warmers per pack

12324 - HotSpot™ Hand Warmers

12360 - HotSpot[™] Toe Warmers



GripTrax™ Traction Tools



- Place in front or behind tires for traction
- · Designed to hold in place, won't fly out
- · Works in snow, mud and sand
- · Ultra durable and stores easily



Heavy-Duty Aluminum

Emergency Shovel

- Heavy-duty aluminum construction holds up to demanding jobs
- Extends to 33" for long reach
- A must have auto safety item in winter



Auto Emergency Shovel

8 pcs **56** pcs. ALLE

- Extends to 37" for long reach
- 91/2" wide shovel head
- Compact for easy storage when closed



MAXIMIZING WINTER WEATHER PROFITS™

Our proprietary winter weather forecasting system is one of the most effective in-season tools available. It is designed to make sure you have the right inventory in the right place at the right time. Having the right product is just the first step. Only SnowScope™ maximizes your sales opportunity and increases consumer satisfaction. Contact your Hopkins Sales Manager to join this exclusive group.



MERCHANDISING MENU

OPEN TRAY CLIP SIDE FLOOR PALLET STOCK PACK STRIP KICK DISPLAY



TRAY PACKS

Maximize your product holding power during heavy snow storms

Part #	Description	# Pcs.
12324	HotSpot Hand Warmers	24 pcs.
12360	HotSpot Toe Warmers	24 pcs.
13014	10" Ice Chisel Scraper	24 pcs.
13781	35" Blizzard Snowbrush	14 pcs.
13920	Premium Ice Scraper Mitt	12 pcs.
14014	35" Avalanche Snowbrush	14 pcs.
14403	Snow Plow	12 pcs.
15275	83 Piece Large Winter Emergency Kit	4 pcs.
15285	36 Piece Small Winter Emergency Kit	4 pcs.
15295	57 Piece Medium Winter Emergency Kit	4 pcs.
15511	11" Talon Ice Scraper	24 pcs.
15613	23" Falcon Snowbrush	12 pcs.
16024	21" Ice Ripper Snowbrush	20 pcs.
16211	10" Ice Ripper Ergonomic Scraper	24 pcs.
16511	23" Ice Hammer Snowbrush	8 pcs.
16619	51" Ice Crusher Pivoting Snowbroom	6 pcs.
16621	11" Ice Crusher Scraper	24 pcs.
16620	35" Ice Crusher Snowbrush	12 pcs.
16721	10" Bear Claw Ice Scraper	24 pcs.
17211	Auto Emergency Shovel	8 pcs.
17511	ArcticGuard Snow and Ice Windshield Cover	6 pcs.
18424	FrostBiter Ice Scraper	24 pcs.
5412PBT	54" Pivoting Snowbroom with 8½" Head	12 pcs.









CLIP STRIPS

Drive impulse sales by positioning product in multiple locations throughout the store

Part #	Description	# Pcs.
13920CS	Premium Ice Scraper Mitt	12 pcs.





SIDE KICK

Create an end-of-aisle profitable shopping experience by featuring these snow & ice tool products

Part #	Description	# Pcs.
12212	Ice Cleats	12 pcs.
13058	10" Ice Chisel Scraper	48 pcs.
16738	10" Bear Claw® Ice Scraper	80 pcs.





FLOOR DISPLAYS

Whether it's inside the front entrance or another key traffic location, floor displays create high impact display options

		Pcs.
22" Super Deluxe Snowbrush Floor Display	48	pcs.
48" Extender Snowbroom Tee Pee Display	20	pcs.
21" Ice Ripper Snowbrush Floor Display	32	pcs.
10" Ice Ripper Scraper Floor Display	48	pcs.
35" Blizzard Snowbrush Floor Display	18	pcs.
22" Super Deluxe Snowbrush Floor Display	36	pcs.
10" Bear Claw Floor Display	48	pcs.
54" Pivoting Snowbroom with 8 1/2" Head Tee Pee Display	20	pcs.
Auto Emergency Shovel Floor Display	8	pcs.
Auto Emergency Shovel with Bonus Ice Ripper Scraper Floor Display	8	pcs.
Arctic Plow with Scraper Floor Display	10	pcs.
Arctic Plow with Grip Floor Display	10	pcs.
	Floor Display 48" Extender Snowbroom Tee Pee Display 21" Ice Ripper Snowbrush Floor Display 10" Ice Ripper Scraper Floor Display 35" Blizzard Snowbrush Floor Display 22" Super Deluxe Snowbrush Floor Display 10" Bear Claw Floor Display 54" Pivoting Snowbroom with 8 1/2" Head Tee Pee Display Auto Emergency Shovel Floor Display Auto Emergency Shovel with Bonus Ice Ripper Scraper Floor Display Arctic Plow with Scraper Floor Display	Floor Display 48" Extender Snowbroom Tee Pee Display 20 21" Ice Ripper Snowbrush Floor Display 32 10" Ice Ripper Scraper Floor Display 48 35" Blizzard Snowbrush Floor Display 18 22" Super Deluxe Snowbrush Floor Display 36 10" Bear Claw Floor Display 48 54" Pivoting Snowbroom with 8 1/2" Head Tee Pee Display 20 Auto Emergency Shovel Floor Display 8 Arctic Plow with Scraper Floor Display 10







FLOOR DISPLAYS (Continued)



DWRBRUSH2 2-Tier Spinner Rack

40 - 21" Ice Ripper Snowbrush

36 - 42" Ice Chisel Extendable Snowbrush

10 - 48" Extender Snowbroom

12 - 54" Pivoting Broom with 8 1/2" Head



DWR136 2-Tier Spinner Rack

48 - 10" Bear Claw Ice Scraper

24 - 10" Ice Chisel Scraper

40 - 22" Super Deluxe Snowbrush

24 - 32" Ice Chisel Snowbrush



DWR120 3-Tier Spinner Rack

48 - 10" Ice Ripper Ergonomic Scraper

40 - 22" Super Deluxe Snowbrush

32 - 23" Ice Hammer Snowbrush





with either 2 or 3 tiers (Included)



Counter Display Spinner Rack

20 - 21" Ice Ripper Snowbrush



48 - 10" Ice Chisel Scraper



PALLET DISPLAYS

Late November and December result in as much as 50% of your seasonal sales. Capture this heavy traffic and create holding power by capitalizing on these high volume promotional vehicles.

Part #	Description	# Pcs.
13055	42" Ice Chisel Telescopic Snowbrush - 1/2 pallet	120 pcs.
16528	23" Ice Hammer Snowbrush - 1/2 pallet	160 pcs.
17268	Auto Emergency Shovel - 1/2 pallet	56 pcs.
19518	22" Super Deluxe Snowbrush - 1/4 pallet	168 pcs.
19618	22" Duo-Grip Snowbrush - 1/2 pallet	176 pcs.
23110Q	23" Falcon Snowbrush - 1/4 pallet	110 pcs.
26120	48" Extender Snowbroom - 1/2 pallet	120 pcs.
2672XM	52" Super Extender Snowbroom - 1/2 pallet	72 pcs.
35180	35" Blizzard Snowbrush - 1/2 pallet	80 pcs.

